

WELLINGTON RIDGE

RANGE

KAUFMAN COUNTY

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FORNEY, TEXAS

# WELLINGTON RIDGE

OFFERING SUMMARY

RANGE REALTY ADVISORS  
3625 N. HALL STREET, SUITE 630  
DALLAS, TX 75219

214-416-8222 | [RANGEREALTYADVISORS.COM](https://rangerealtyadvisors.com)

# WELLINGTON RIDGE

Located less than 30 minutes from Downtown Dallas at the SWQ of US Highway 80 and Clemens Drive, Wellington Ridge is Kaufman County’s latest mixed-use development. The property consists of approximately 130 acres of mixed-use land split into 3 single-family tracts, 1 multifamily tract, and 2 retail tracts, the latter of which are currently for sale.

Wellington Ridge lies in Forney, which is currently one of the fastest-growing cities in Texas, expanding its population by over 70% over the past decade. Additionally, the property is located across US-80 from Travis Ranch, a 1,500-AC master planned community that lies on the south shores of Lake Ray Hubbard. Travis Ranch currently houses 950 families and plans to add another 2000 homes in the near future, making Wellington Ridge a prime location for new retail development.

## LOCATION

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SWQ of US Hwy 80 and Clemens Dr  
Forney, TX 75126

## COUNTY

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Kaufman

## SUBMARKET

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Forney / Sunnyvale / Mesquite

## LAND AREA FOR SALE

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Tract D (Retail):	4.8 AC
Tract E (Retail):	6.0 AC

## ZONING

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Mixed-Use

## LAND USE

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Retail, commercial, medical office, QSR

## UTILITIES

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Wastewater:	To site
Freshwater:	To site

## TRAFFIC COUNT

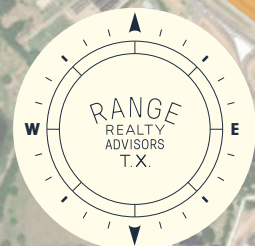
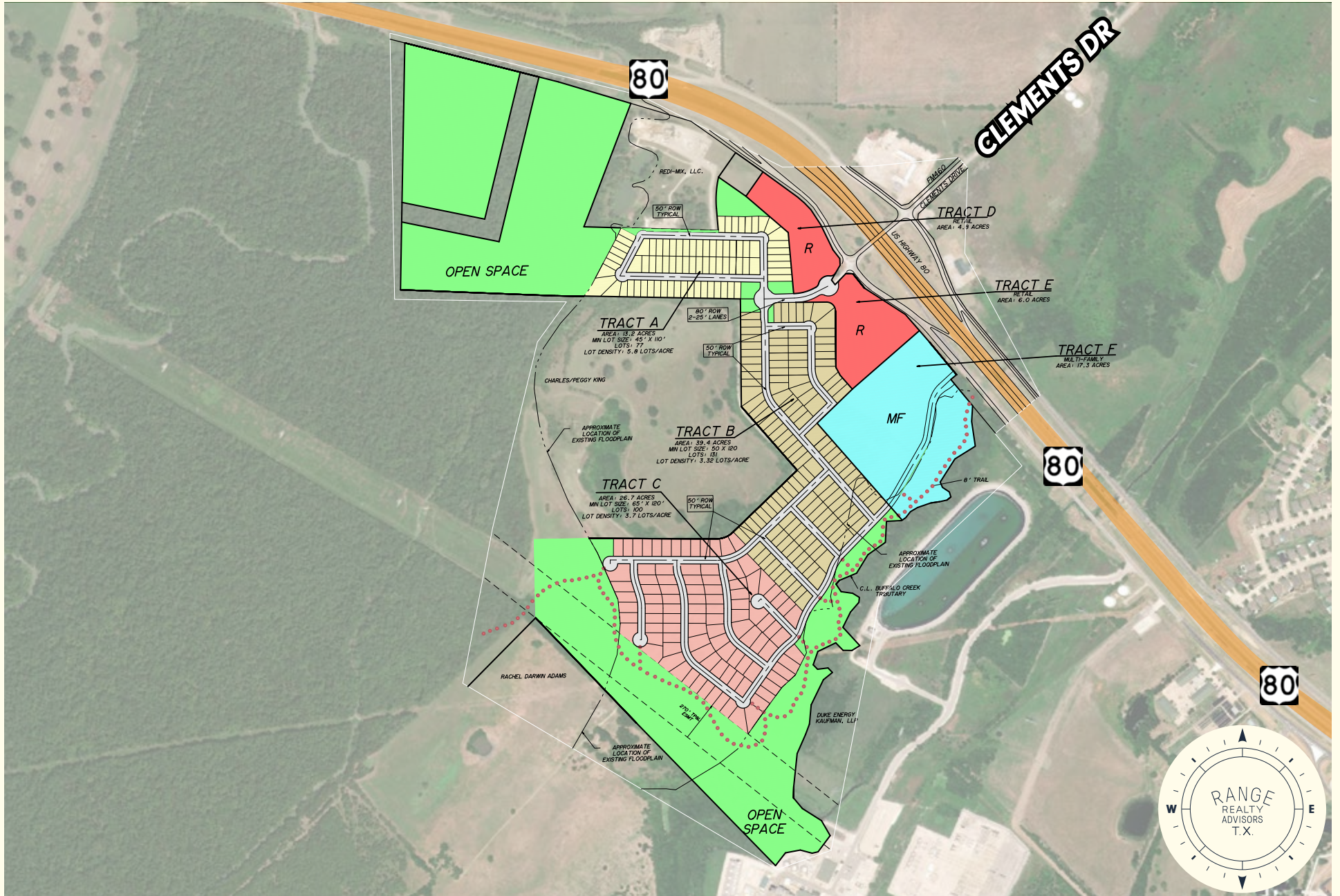
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US Highway 80 @ Clemens Dr:  
61,000 VPD (2017)

## PRICING

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Call for details





# INVESTMENT MERITS

## THRIVING DFW MARKET

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- Economy fueled by job growth, in-migration and corporate relocations.
- DFW residential home supply currently is at a 20-year low with a 2.5 month supply of homes available.
- Corporate relocations help fuel in-migration and job creation. Most notable: Toyota North America, Liberty Mutual, State Farm, and FedEx.
- Home price gains are highest in the U.S. at 9.5% currently.
- New home inventory currently at 2,754 in DFW compared to 12,000 in 2006.

## DEVELOPMENT SUPPORT AND INCENTIVES

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- No personal income tax in Texas
- No corporate income tax in Texas
- Low corporate franchise tax

## GROWTH AND QUALITY OF LIFE IN FORNEY, TX

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- According to the U.S. Census, Forney has an estimated population of 23,727, up 71.6% from the 2010 census.
- Forney has an estimated Median household income of \$80,160.
- The Forney EDC estimates that approximately 56% of the area's \$370M retail demand leaks out to neighboring cities, indicating a strong demand for retail development.

# ABOUT US

## WHAT WE DO

Range is a full service commercial real estate brokerage, advisory, finance, and investment firm. Our clients include individual, institutional, and international investors, developers, family offices, and governmental entities. We represent clients seeking to acquire or sell real estate assets and assist in maximizing the return on those assets. To that end, we add value to investment real estate properties through procuring entitlement and regulatory approvals; enhancing property value through infrastructure expansion; facilitating public/private partnerships; and negotiating economic incentives from municipalities and other governmental entities.

## AREAS OF PRACTICE

- Investment Property Sales and Acquisitions
- Advisory and Consulting Services
- Finance and Capital Markets
- Real Estate Investments and Management

## OUR SERVICES

- Valuations
- Conceptual Land Use Planning
- Zoning and Regulatory Approvals
- Public Improvement District (PID) Formation
- Strategic Marketing Plans
- Property Entitlement and Advocacy
- Debt and Equity Placement
- Property and Asset Management

# CONTACT INFORMATION

Our industry experts are here to provide you with the answers you need. Please feel free to contact Range Realty Advisors so that we may further assist you with your real estate needs.



**TOM STERQUELL**  
Senior Vice President

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Office: 214-416-8222  
Desk: 214-416-8225  
Cell: 214-683-7431

[tsterquell@rangerealtyadvisors.com](mailto:tsterquell@rangerealtyadvisors.com)

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# Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-2-2015



## TYPES OF REAL ESTATE LICENSE HOLDERS:

- A **BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A **SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

## A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

## A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - o that the owner will accept a price less than the written asking price;
  - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

## TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

**Range Realty Advisors, LLC**    **9008180**    **info@rangerealtyadvisors.com**    **214-416-8222**

Licensed Broker /Broker Firm Name or Primary Assumed Business Name    License No.    Email    Phone

**Thomas Sterquell**    **0558966**    **tsterquell@rangerealtyadvisors.com**    **214-416-8225**

Designated Broker of Firm    License No.    Email    Phone

**Thomas Sterquell**    **0558966**    **tsterquell@rangerealtyadvisors.com**    **214-416-8225**

Licensed Supervisor of Sales Agent/ Associate    License No.    Email    Phone

**Thomas Sterquell**    **0558966**    **tsterquell@rangerealtyadvisors.com**    **214-416-8225**

Sales Agent/Associate's Name    License No.    Email    Phone

Buyer/Tenant/Seller/Landlord Initials    \_\_\_\_\_    Date